ALUMNI AFFAIRS AND DEVELOPMENT JOB FUNCTION GUIDE

Stewardship Family

on/ Education/ Experience	Typical Duties and Responsibilities	Impact/Scope	Supervision
Evnovionos			1
Experience	(Cumulative from level to level in each job family)		
(Minimum			
Required)			
p Bachelor's	 Develops departmental policies and procedures Develops and recommends communication strategies, policies and procedures to engage donors and keep them informed Proactively motivates giving through creating identification and recognition programs and opportunities Prepares gift acknowledgements and appeals for donors using templates and/or guidance on fund raising objectives and/or past giving history and other data stored in database 	IMPACT Some impact on operations, resources, or University's reputation SCOPE Provides management with comprehensive stewardship knowledge and program insight	RECEIVED Under General Direction: Within this job, the incumbent normally performs regular assignments using own judgment and following department / university policy, while keeping supervisor informed as necessary. Receives general guidance on new projects as to methods, procedures and desired end results. Incumbents have discretion to make decisions within the scope of their responsibilities. Complex assignments are usually reviewed upon completion. GIVEN Individual Contributor: Works independently or as part of a
	Required) hip Bachelor's degree 3+ years experience in Alumni Affairs and/or	hip Bachelor's degree 3+ years experience in Alumni Affairs and/or Development Propagation Bachelor's degree Develops departmental policies and procedures Develops and recommends communication strategies, policies and procedures to engage donors and keep them informed Proactively motivates giving through creating identification and recognition programs and opportunities Prepares gift acknowledgements and appeals for donors using templates and/or guidance on fund raising objectives	Required) hip Bachelor's degree 3+ years experience in Alumni Affairs and/or Development Development

^{*}Exemption status is determined by FLSA testing

NOTE:

- 1) Individual positions will typically have most, but not necessarily all, of the Duties & Responsibilities listed
- 2) Grade Recommendations based on comparative review/analysis of internal positions and external market data.
- 3) E = exempt, N = non-exempt but outside HUCTW due to job content, grade and/or a Confidential / Supervisory exclusion

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